



BECAUSE HOUSING IS BUILT WITH BALLOTS



Please standby.
We will begin momentarily.

#### **OUR HOMES, OUR VOTES**



BECAUSE HOUSING IS BUILT WITH BALLOTS



Getting Candidates on the Record

March 19, 2020

#### **General Logistics**



- We will allow for time at the end of today's webinar for questions. If you have a question, please use the Q&A box in your webinar browser.
- We will provide access to both a video recording and a copy of today's slides to all participants following the webinar.
- If you are experiencing any technical difficulties, please send an email to Brooke Schipporeit at <a href="mailto:bschipporeit@nlihc.org">bschipporeit@nlihc.org</a>.

#### **Agenda**



- 1. Introduction
- 2. Notes about COVID-19 and the elections
- 3. Candidate engagement and staying non-partisan
- 4. Questionnaires and fact sheets
- 5. Candidate forums
- 6. Town hall meetings
- 7. Candidate visits
- 8. Upcoming topics for webinars and podcasts

#### **Presenters**







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## **Engaging Voters and Candidates**



Our Homes, Our Votes is NLIHC's voter engagement effort focusing on increasing voter registration and turnout among low-income housing renters and advocates.

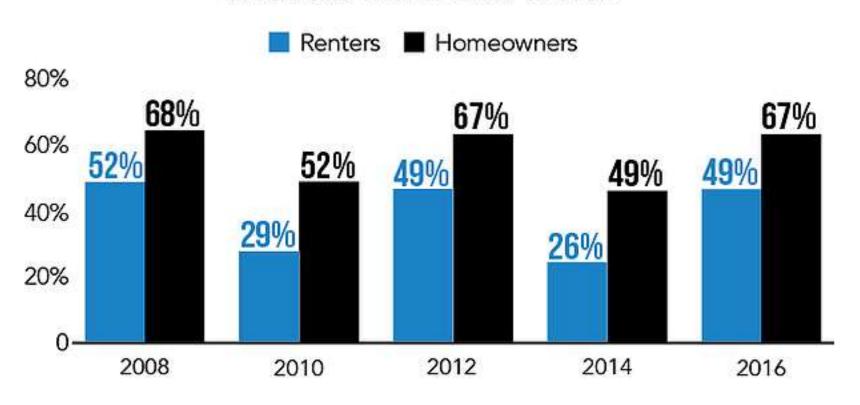
REGISTRATION

**MOBILIZATION** 



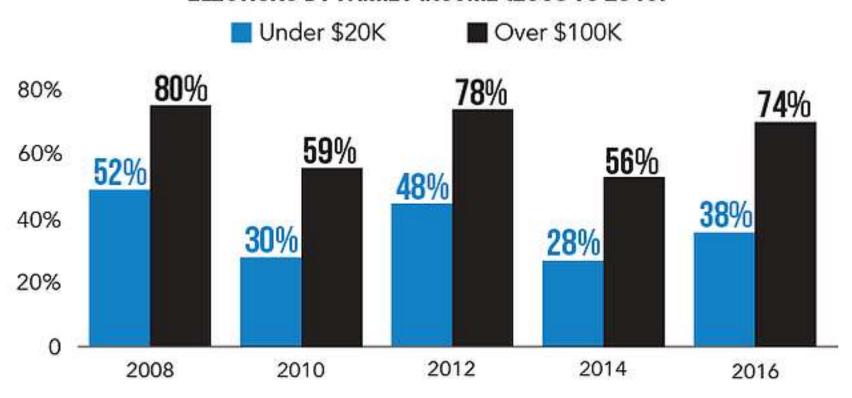
**EDUCATION** 

#### U.S. CITIZENS WHO REPORTED VOTING IN NATIONAL ELECTIONS By Housing Tenure (2008 to 2016)



Source: November 2006-2016 Current Population Survey data

#### U.S. CITIZENS WHO REPORTED VOTING IN NOVEMBER ELECTIONS BY FAMILY INCOME (2008 TO 2016)



Source: November 2006-2016 Current Population Survey data

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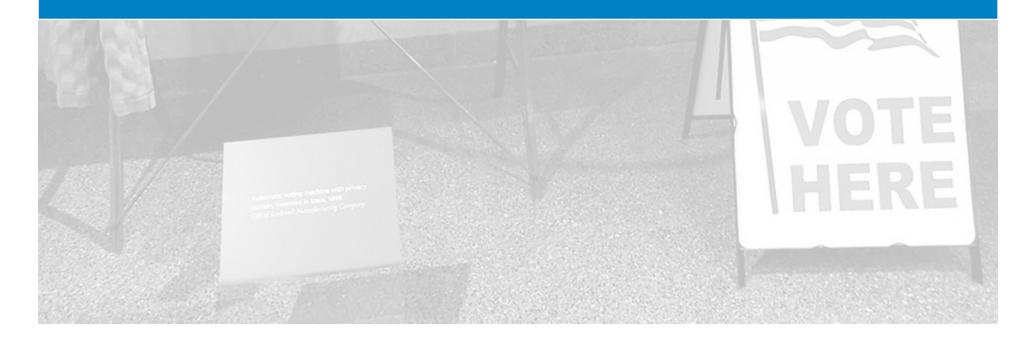
say they are more likely to vote for a candidate that has a detailed plan for making housing more affordable.







#### **COVID-19 Response and Elections**



## Call to Action! COVID-19



The Issue: Additional resources are needed to mitigate harm from the COVID-19 pandemic

The Ask: Any comprehensive response should include resources to help ensure housing stability for low-income individuals and people experiencing homelessness.

nlihc.org/coronavirus-and-housing-homelessness

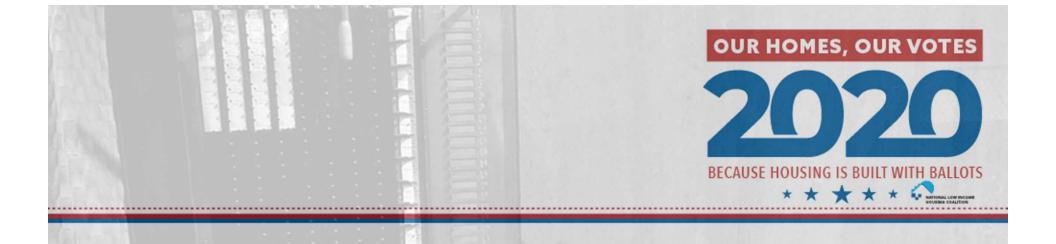
## Coronavirus and the elections



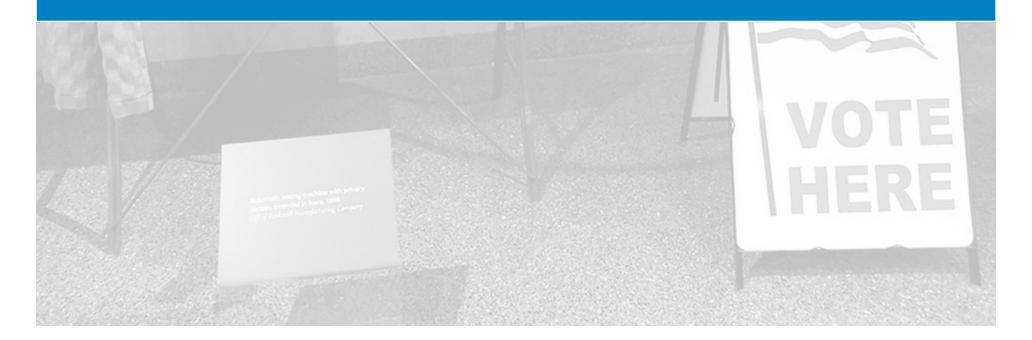
Primaries: Many states are rescheduling or canceling Presidential primary elections

#### **Strategies:**

- 1. Promote voting by mail
  - ACLU has a great resource available at https://tinyurl.com/vdagfub
- 2. Plan voter education events, candidate forums, and town halls as remote events
  - Scheduling for end of summer or early autumn are strong strategies
- 3. Make voters aware of online voter registration tools that can be accessed via phone or tablet



#### Nonpartisan Candidate Engagement



## Legal Considerations for Nonprofits



#### 501(c)(3) nonprofit organizations ARE allowed to participate in voter registration efforts!

#### 501(c)(3)s CAN

- Register voters
- Educate voters
- Engage candidates on issues
- Get voters to the polls

As long as all efforts and activities remain NON-PARTISAN!

#### 501(c)(3)s **CANNOT**

- Make endorsements of any political candidates.
- Donate money, resources, or time to any particular candidate.
- Any staff engaged in partisan political activities MUST do so without representing the organization, NEVER on staff time, and NEVER using 501(c)(3) resources.

## Staying Nonpartisan with Candidates



#### Never criticize candidate statements

- Add perspective
- Correct the record

#### Do NOT Rank or Rate Candidates

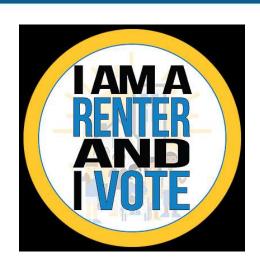
Constitutes an endorsement

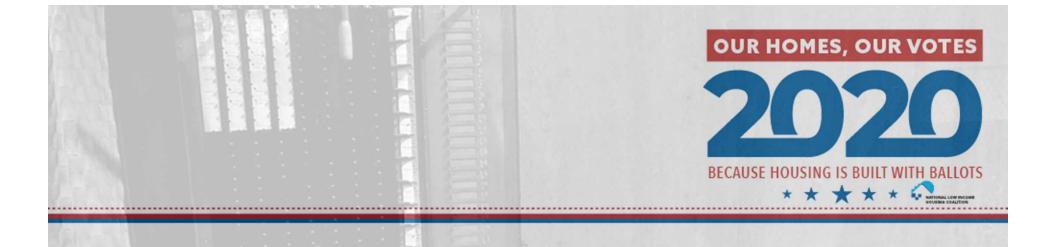
#### Legislative Scorecards

Only for incumbent legislators—distinct from voter guides

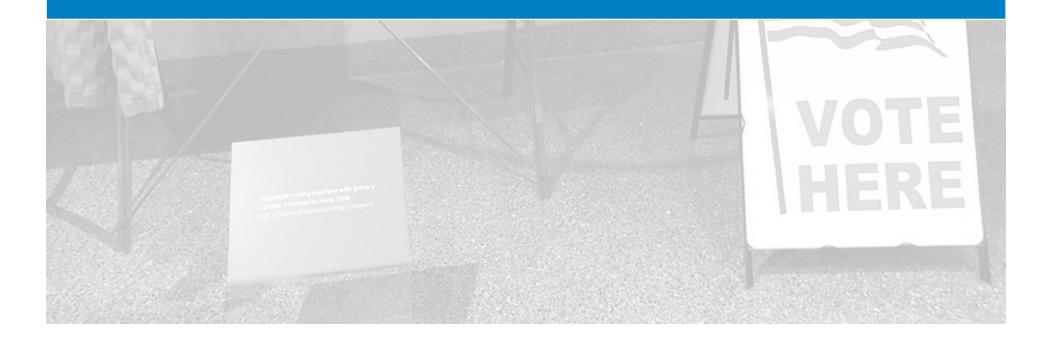
#### What about nonpartisan candidate elections?

Still not okay to endorse candidates or coordinate with campaigns





#### **Questionnaires and Fact Sheets**





# Implementing a Legislative Candidate Survey

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#### **ENGAGEMENT!!**





## **Engagement with <u>Two</u> Separate Target Audiences:**

- Candidates for state house and senate races
- Continuums of Care / Local Planning Bodies





- 1) Introducing homelessness as an issue for them to have on their radar
- 2) Finding out what they actually know about the issue
- This will inform the way you interact with them, if elected





- 3) Assessing whether they could be a potential "ally" or "obstacle"
- Developing possible "champions"
- 4) Putting our organization's name in front of them
- Greasing the wheels for future engagement



1) Informing community stakeholders about candidates running for office in districts that include their service area





#### Goals With CoCs / LPBs

- 2) Motivating them to reach out to candidates and to engage as appropriate based on the "ally" or "obstacle" assessment
- > Education at the district level!!
- The ground game at the local level empowers action at the state level.



## Education At The District Level:

- Correspondence, introducing the issue and stakeholders "on the ground" in-district
- Invitation to attend a meeting(s)
- Invitation to make a site visit with a local provider(s)



#### Remember The "Long Game"

Be aware of the value of the "long game" in establishing and maintaining relationships. Even if they lose the election, the candidate may continue to be involved in other community capacities and/or may run for office again.

Engage with people of influence (for today and the future).

## **Questionnaires – Best Practices**



#### Questionnaires serve two purposes:

- 1. Collect information about candidates' views for voters
- 2. Inform candidates about the range of issues that are important to your organization

### Questionnaires should be publicly posted and shared once completed

 Develop a plan for how the answers will be shared, and indicate to candidates how you will distribute their answers

#### Provide clear instructions

- Word limit
- Clear deadline
- How to submit

## Questionnaires – Considerations and Guidelines



- Share with all candidates
- Use open ended questions
- Ask questions on a range of issues
- Do not ask for pledges of support or compare candidate's responses to organization's views
- Give candidates a reasonable amount of time to respond
- Make your survey brief to ensure a good response rate
- Do NOT modify candidate responses in any way

## Questionnaires – What Happens if a Candidate Doesn't Respond



- Completely acceptable to list "Did not respond" for their responses.
- Remind candidates ahead of deadline and let them know that "Did not respond" will be used if no response is received.
- If you decided to print campaign contact information, only use that which is factual (name, address, etc.) and can be found on their website/official materials.

#### **Candidate Fact Sheets**



#### Inform the Debate

 Provide data for candidates to kickstart and clarify discussion of homelessness and housing shortages

#### **Good Data Sources**

- NLIHC Housing Profiles <a href="https://nlihc.org/housing-needs-by-state">https://nlihc.org/housing-needs-by-state</a>
- National Housing Preservation Database <a href="https://preservationdatabase.org/reports/preservation-profiles/">https://preservationdatabase.org/reports/preservation-profiles/</a>
- Center on Budget and Policy Priorities
  - National and State Housing Fact Sheets <a href="https://www.cbpp.org/research/national-and-state-housing-data-fact-sheets">https://www.cbpp.org/research/national-and-state-housing-data-fact-sheets</a>
- HUD CART (<a href="https://egis.hud.gov/cart/">https://egis.hud.gov/cart/</a>)

#### **Candidate Fact Sheets**



#### **Propose Solutions**

 Tell candidates in advance what the best solutions are; this is a chance to inform their platforms

## Our Homes, Our Votes: 2020 Presidential Example

 https://nlihc.org/sites/default/fi les/Solutions-to-the-Affordable-Housing-Crisis.pdf

### SOLUTIONS TO THE AFFORDABLE HOUSING CRISIS



AUGUST 15, 2019

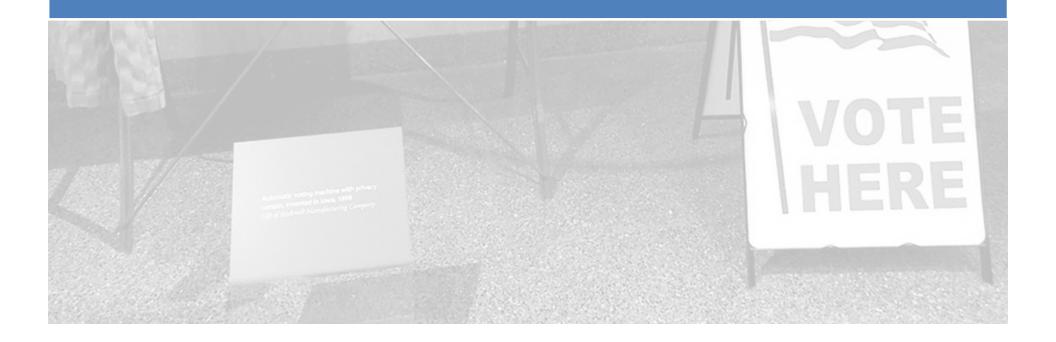
THE NATIONAL AFFORDABLE HOUSING CRISIS CONTINUES TO WORSEN, making it impossible for the lowest-income seniors, people with disabilities, families with children, and low-wage workers to pay rent and make ends meet. Low income people of color are disproportionately harmed by the crisis. Nationally, there is a shortage of 7 million homes affordable and available to the lowest-income people; for every 10 of the lowest-income people, there are fewer than 4 homes affordable and available to them. Every state and community – whether urban, rural, or suburban – is directly impacted.

THE AMERICAN PEOPLE WANT ACTION. According to a recent national poll, 85% of people in America believe ensuring everyone has a safe, accessible and affordable home should be a top national priority, and 8 in 10 want major action from Congress and the White House. Seventy-six percent are more likely to vote for a candidate with a detailed plan on making housing more affordable. Across the political spectrum, candidates with a detailed plan to make housing more affordable are more likely to garner support at the ballot box from Democrats (91%), independents (70%) and Republicans (63%).

POLICY RECOMMENDATIONS TO ALL PRESIDENTIAL CANDIDATES



#### Forum and Town Halls



## Candidate Forums and Town Hall Meetings



Candidate forums and town hall meetings are public events that allow candidates to have open discussion of topics and issues.

 Forums tend to be more moderator-led discussions while town halls allow for more audience participation.



## Candidate Forums – Key Considerations



Be sure to invite all candidates and give equal effort to getting all to attend

- It is okay to set criteria regarding invitations but be sure that it's based on an impartial set of facts such as funds raised by a certain date, polling with voters at a certain percent, etc.
- Ensure the moderator is able to be nonpartisan in both tone and facilitation
- Set time limits for responses and give all candidates a chance to respond
- All candidate materials (signs, stickers, etc.) should be kept outside of the space where the event is taking place

## Candidate Forums – Key Considerations

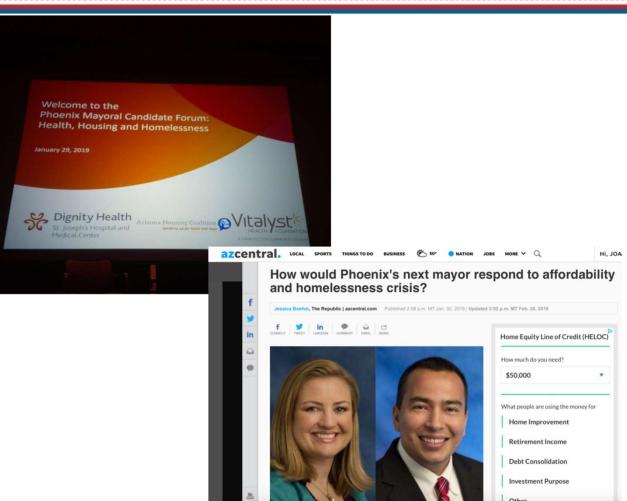


- If possible, screen audience questions ahead of time in order to get a diversity of viewpoints.
- Moderator questions can be controversial but should not give any suggestion of a preferred response.
- Set rules for the audience at the start of the event
  - No applause, no partisan materials (banners, stickers, posters, etc.)
- Invite media
- Write up a recap of the event and share widely

## Arizona Case Study – Phoenix Mayoral Candidate Forums







## Town Hall Meetings – Asking the Best Question



#### **Being Heard**

- Submit a question in advance
  - Tweet your question before the event
- Sit near the microphone

#### **Ask Direct Questions**

- Consider a question with two parts
  - A Yes/No aspect in the beginning
  - An opportunity for the candidate to offer additional thoughts

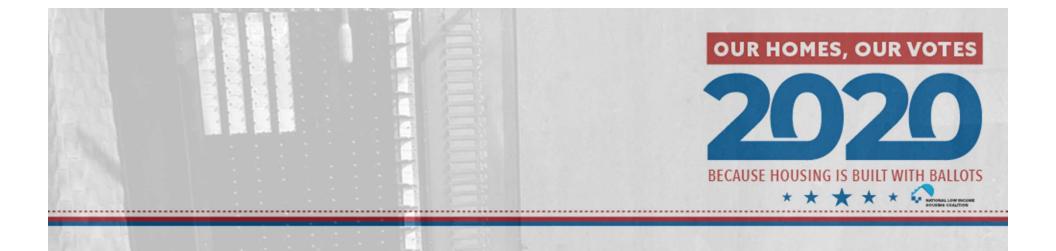
#### **Include Facts in a Question**

Opportunity to inform the candidates

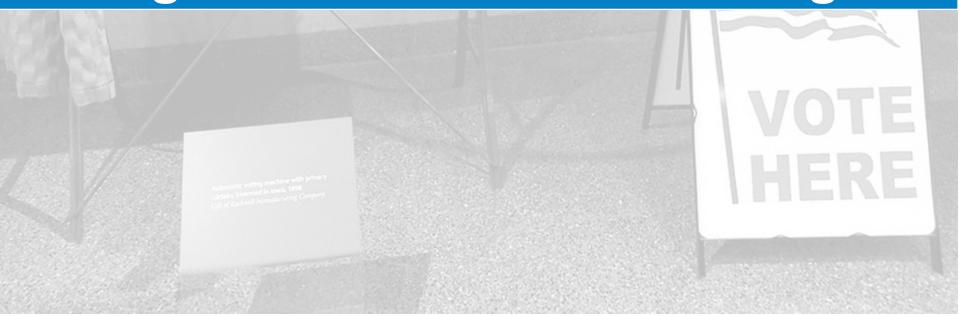
#### **Example Question**



"In our community, more than one-quarter of all renters have an eviction on their record. Do you support a new law guaranteeing the right to an attorney for all renters facing eviction? Also, what will you do to decrease the rapidly increasing evictions in our neighborhoods?"



## Candidate Visits to Nonprofit Organization Sites or Meetings



#### **Candidate Visits**



Candidates are allowed to visit your organization and/or any events being held by your organization. All visits must fit into the following three types:

- 1. As a public figure (elected official or field expert)
  - Should not mention candidacy at any point, event should be free of all campaign materials or discussion.
  - Can speak about legislative accomplishments.
  - It IS appropriate to give an elected official an award, even in an election year. Best if the award is given on a regular basis such as annually.

#### **Candidate Visits**



- 2. As a candidate invited by the nonprofit
  - Must invite all candidates and cannot give any indication of support or opposition
  - No fundraising at these events
  - Best practice have residents or members lead these events, ask questions, and tell their stories

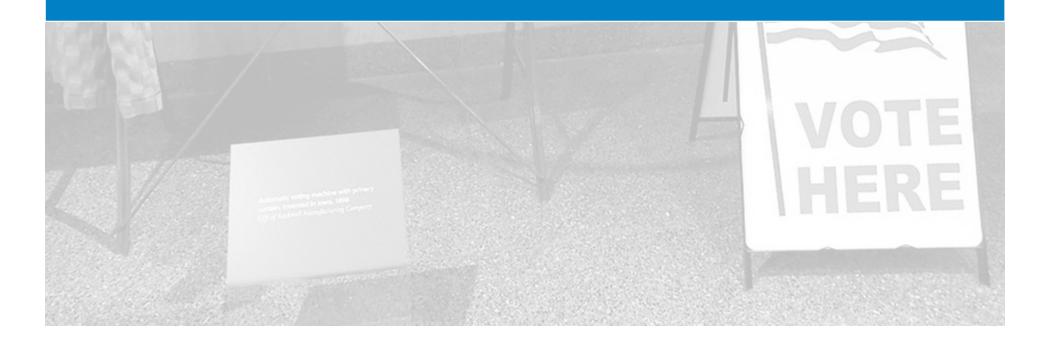
#### **Candidate Visits**



- 3. Of their own initiative and interest
  - Candidates can attend nonprofit sponsored events
  - Nonprofits should ensure that there is no endorsement of candidate implied or otherwise
  - Do NOT give candidate opportunity to address the gathering unless it is clearly through another capacity and does NOT reference candidacy



#### Questions?





## **Upcoming Training and Discussion Topics**



- Educating voters voting logistics and candidate positions (April 16, 2020)
- 2. Housing issues and ballot initiatives (May 21, 2020)
- 3. Overcoming common obstacles to voting (June 18, 2020)
- 4. The challenge of voting while homeless (July 16, 2020)
- 5. Voter Mobilization Part 1 Early voting and vote-by-mail (August 20, 2020)
- 6. Voter Mobilization Part 2 Protecting against voter intimidation (September 17, 2020)
- 7. Election Day! Getting Out The Vote (October 15, 2020)
- 8. Holding candidates to their promises (November 19, 2020)

Other webinar recordings available at www.ourhomesourvotes.org/webinars

It's never been easy. Our commitment is unwavering. Join us and amplify the voices of the poorest families in need. OUR MEMBERS ARE OUR STRENGTH.



JOIN TODAY WWW.NLIHC.ORG/MEMBERSHIP

#### **Contact Us**



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